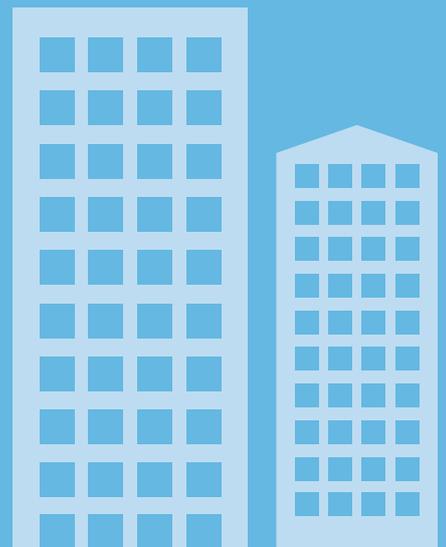




# Wetherby Building Systems

YOUR SOLID WALL INSULATION PARTNER





# Solid Wall Insulation can transform lives

“Choosing Wetherby as your SWI partner will see you benefit from unrivalled expertise, superior product quality, exceptional technical support and a flexible partner, who will work with you at every stage of the project to ensure your desired result is achieved.

We have been at the forefront of the SWI industry for more than 30 years and have continually adapted and developed our product offering and support services to meet the changing needs of our customers and their clients.

Priding ourselves on our strong relationships with installers, contractors and end clients, we will be with you at every step of the process, always there to offer advice, provide alternative solutions or recommend new approaches to ensure the project is completed to the highest standards.

We don't offer SWI as part of a wider portfolio, we are SWI specialists. SWI is what we know so you can be confident we have the knowledge, understanding and experience to successfully handle your project, whatever shape or size that may be.

Solid Wall Insulation can transform lives. It is not just about the energy performance, SWI can improve living conditions and give a much-needed boost to local communities and we want to work with you to help more families enjoy warmer, more comfortable homes.”



**Bob Deane**  
Managing Director  
Wetherby Building Systems

# Unrivalled expertise

Established in 1998, no other SWI company can match the level of experience we have; our three founder members have more than 75 years of industry experience between them. It is important that this knowledge, passion and enthusiasm is passed down from our senior management, so we have carefully selected our team of people to ensure they all approach every task with the same values.

We have been at the forefront of the SWI industry for more than 30 years, continually designing innovative product solutions, developing new installation techniques and driving exciting training initiatives to encourage more individuals into the SWI industry.

We understand the complex nature of SWI projects and offer much more than the supply of an insulated render system; we can assist with tenders, planning permission, funding, accreditations and warranties, tenant consultations and community engagement programmes.

It is not just end clients that benefit from our support, our partnerships with our contractors, installers and suppliers are equally as important. We pride ourselves on our high customer service levels; from initial enquiries through to advice on specifications, installation training, delivery of products and on-site support, we believe we cannot be beaten. With three distribution centres across the UK, we can ensure a quick turnaround on orders with the tightest deadlines, always delivering products on time.



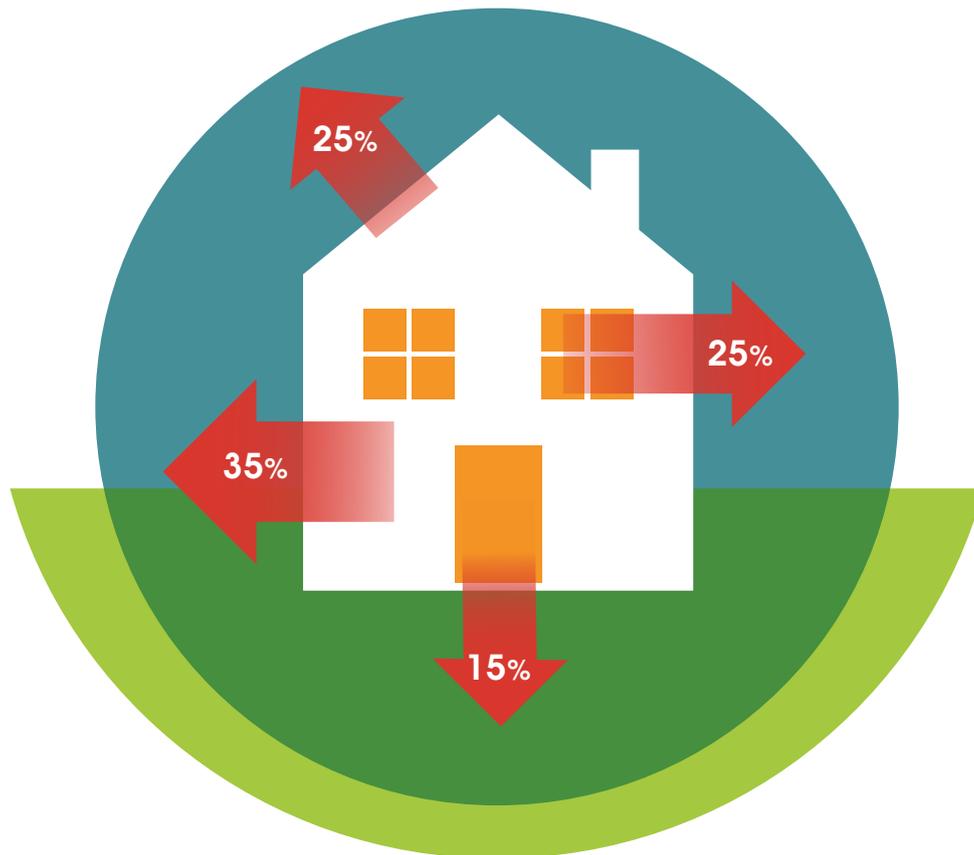


Our commitment to product quality and technical expertise has always been at the very heart of our organisation and our continued research with our partners allows us to be at the forefront of product innovation. From developing new bespoke solutions for individual clients to launching innovative products that address an industry-wide issue, our systems continue to meet the ever-changing needs of our customers.

We boast the widest range of BBA approved SWI systems on the market, offering industry-backed guarantees and warranties on all products, offering the reassurance that a quality product is being installed.

We always strive to go the extra mile and will work with you until we find the right solution because in the end, whatever your project, you want it completed effectively, smoothly and professionally.

# Benefits of an SWI system



Energy efficiency has firmly established its place at the top of the building agenda. Whether it be a new build or refurbishment scheme, limiting heating costs, minimising energy use and reducing carbon footprint are now central to every construction project.

Insulation is often thought about in terms of loft and cavity wall insulation. There is less awareness of solid wall insulation, despite it making the biggest impact on a property. Around a third of a building's heat is lost through the walls and insulating them is one of the quickest and most effective ways to make a real difference.

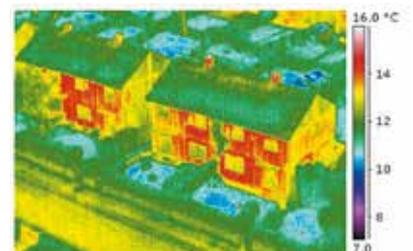
Both external and internal wall insulation are becoming increasingly popular measures to effectively upgrade thermally inefficient properties, not just because of the clear energy saving benefits, but EWI can also dramatically transform an exterior façade. With all new build developments now obligated to meet certain sustainable criteria, the application of an insulated render system also helps to create an energy efficient building from the outset.

# Why SWI?



- Upgrades properties in line with current Building Regulations
- Reduces condensation, heat loss and CO2 emissions
- Cuts heating bills by up to 40%
- No need for occupants to move out during installation
- Protects the building fabric against the effects of weathering
- Reduced build cost per m2 on new build properties
- Increases property values
- EWI can revitalise a building's appearance

Before SWI



After SWI



# Technical Support

We offer an unrivalled level of technical support to each and every one of our customers and believe it is what truly sets us apart from others. From the initial enquiry, through to on-site support and post-installation maintenance advice, we will be with you every step of the process.

## Specification

When selecting an SWI system, our technical support team can offer guidance on the most appropriate system for different property types, substrates and environments, while ensuring it meets the required thermal performance. We know it can be difficult to select a product from a brochure, so we can provide a sample of the finished build up, in a selection of colour and texture finishes you are interested in, so you can see the real product.

Not only do we offer detailed advice on product selection, but, if required, we can provide CGI overlays, allowing the opportunity to visualise what the property will look like following the work. Our team will also work out the U-value calculations before and after SWI application, to ensure the completed system will bring the property in line with current building regulations.

It is crucial to understand how a system will perform in the event of a fire and we have invested heavily in detailed fire testing for all of our systems to ensure they perform to the highest standards of fire protection. All of our systems adhere to the current fire regulations and our technical team can provide detailed information about our fire certifications.





### On-site Support

We undertake a site survey on every new project to identify any potential issues with the existing substrate, that could need correcting before the application of SWI, and to undertake any other necessary testing, such as wind load calculations.

We pride ourselves on the standard of on-site support we provide throughout an installation project, with six dedicated site supervisors working across the UK. This team is responsible for ensuring each project runs smoothly, providing training and application advice where needed, advising on any technical issues that arise during installation and managing product deliveries.

### Post Installation

We supply a standard 10 year material warrantee for each project we complete, offering the reassurance that a quality system has been installed that will stand the test of time. Upon delivering a project, our site supervisors will also provide recommendations for maintaining the system to ensure it retains its performance and appearance. Detailed operation and maintenance manuals are provided upon completion and are also available from us at any time.

# Funding

Over the past few years the government has implemented several energy efficiency initiatives, designed to provide investment to help upgrade the UK's aging, thermally inefficient housing stock, bring vulnerable households out of fuel poverty and reduce the UK's carbon emissions.

Solid wall insulation has been a key measure eligible for funding under some of these schemes. We have not only supplied our insulated render systems to some of the largest government-funded schemes over recent years, but have also identified areas eligible for funding, assisted with the funding application process, provided solutions to planning issues and provided the necessary training for applicators.

However, there are still some 7 million solid wall properties in the UK in desperate need of energy efficiency improvements so all areas of the industry are continually calling for developments and improvements to the government's funding programmes to provide significant investment for solid wall insulation projects.

As a result, these schemes are subject to continuous review, revisions and closures so for details about the current funding schemes in place, to find out if you are eligible for support and how to apply, as well as any other advice on available funding options please visit our website [wbs-ltd.co.uk](http://wbs-ltd.co.uk) or contact our energy efficiency department on 01942 717100.







# Creating a greener future



We supply products that aim to make properties more energy efficient so it is important to us that those values are reflected within our own business. We pride ourselves on our strong environmental policy, in which we are committed to operating as a sustainable business as much as possible.

We continually look to invest in environmental initiatives that help to reduce our energy consumption, increase our recycling activities and save carbon emissions, while investigating new opportunities to help make ourselves and our supply chain a more sustainable operation.

Wherever possible, we look to use renewable or recyclable materials to minimise the production of waste in all areas of our business, while also offering the facility to recycle the materials we supply. Our popular waste collection scheme sees clean off-cuts of insulation products collected from site and taken back to the factory, to be re-ground and utilised in the manufacturing of new insulation products. We are proud to be able to say that on average around 8,000m<sup>3</sup> of our EPS insulation is recycled every year.

Reducing our energy consumption is a key focus for us and, the 329 solar panels on the roof of our head office, reduce our annual energy consumption by around 45%, leading to a saving of around 35 tonnes of CO<sub>2</sub> per year.

# Don't just take our word for it...

"We have worked on a number of large and small EWI schemes with Wetherby Building Systems over the years and have always found the company to be an outstanding partner.

They provide on-going client commitment from inception of the scheme to handover and beyond. They are always happy to come in to our offices to discuss potential future schemes, arrange visits to reference sites, recommend cost efficient and effective solutions to design problems and assist in preparing the contract specification.

Recommending appropriate approved contractors to carry out work, especially when we have needed large numbers of EWI installs in tight timescales, Wetherby has ensured the timely and regular delivery of materials to the contractors. The team also attend site regularly to survey the works and ensure compliance. We would not hesitate to recommend Wetherby to others."

**Michael Williams**  
Wrexham County Borough Council

"We have enjoyed a successful relationship with Wetherby for more than 6 years .

However big or small the project, we always get the same level of service and someone from the team is always at the end of a phone and happy to help with any query. They always provide support for the duration of the project from initial specification advice through to on-site support during installation.

It is refreshing for a company to be so flexible; things don't always run to plan on-site, but they will always work with us to come up with an effective solution"

**Richard De Gruchy**  
Managing Director  
ROK Construction



# ...listen to our customers, installers and suppliers

"We have an excellent relationship with Wetherby Building Systems, with our partnership helping 2050 homes in Kirby and Knowsley benefit from external wall insulation. The use of Wetherby's EWI systems has provided efficient and healthy homes for thousands of residents and helped to provide a greener and sustainable future for all of Knowsley.

Wetherby has continued to support ourselves and our community in staging open days in local community centres, which has helped support vulnerable adults. Teams from Wetherby have hosted 'behavioural changes' sessions to encourage residents to use energy saving tips which would reduce their energy bills dramatically."

**Alan Broadbent**  
Group Manager of Housing  
Knowsley Metropolitan Borough Council

"We have worked with Wetherby for a number of years, and no matter the size and scale of the project, we have always found the service from Wetherby to be impeccable. From the inception of a project, where we need to assess the suitability of the property(s) involved and detail out the project specification, the support from their technical department is unrivalled.

Wetherby's order and distribution network is fully equipped for each project with all required components even for the trickiest detailing. Our key contact is a valuable source of information in an ever changing market and always makes himself available for aid with answering even the stupidest questions."

**Richard Corrigan**  
Commercial Manager  
Insulated Render Systems



"We have had a strong working relationship with Wetherby Building Systems for over eight years as a supplier of its expanded polystyrene. We are proud to be associated with Wetherby and it is a pleasure to work with a company that maintains service and quality as a priority."

**Darren Smith**  
Managing Director  
S and B Eps Ltd



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